

Problem Set 6b

[Due, with Part a, April 18th by 2:39 p.m.]

Question 1:

Suppose that Lisa and Maggie both have “social-welfare preferences” of the form introduced by Charness & Rabin (that we discussed in class). They differ, however, in that Lisa takes a utilitarian view of social welfare (she has $\delta = 0$) while Maggie takes a maximin view of social welfare (she has $\delta = 1$).

- (a) Solve for Lisa and Maggie’s behavior in the Prisoners’ Dilemma for the case when they believe that their opponent is playing C (use the version of the Prisoners’ Dilemma from class).
- (b) Solve for Lisa and Maggie’s behavior in the Dictator Game.
- (c) Solve for Lisa and Maggie’s behavior in the role of Player 2 in the Ultimatum Game when they are offered a share $s \leq 1/2$.

Note: For each game, you should specify how their behavior depends on their λ .

- (d) To what extent can social-welfare preferences explain experimental results in the Prisoners’ Dilemma, the Dictator Game, and the Ultimatum Game?

Question 2:

Suppose Lisa and Maggie have social-welfare preferences as in Question 3. In contrast, Bart has “inequity aversion” of the form introduced by Fehr & Schmidt (that we discussed in class).

- (a) Consider the following modified dictator game: Player 1 divides 40 tokens between Player 1 and Player 2. Each token is worth \$3 to Player 1, and each token is worth \$5 to Player 2. How would Lisa, Maggie, and Bart behave in this game?
- (b) Consider the following modified dictator game: Player 1 divides 40 BLUE tokens and 30 RED tokens between Player 1 and Player 2. Each BLUE token is worth \$2 to Player 1 and \$1 to Player 2. Each RED token is worth \$2 to Player 1 and \$3 to Player 2. How would Lisa, Maggie, and Bart behave in this game?

Note: For each game, you should specify how Lisa and Maggie's behavior depends on their λ , and how Bart's behavior depends on his α and β . Also, if you like, you may assume that Player 1 can choose non-integer divisions — e.g., Player 1 might keep 25.6 tokens and give 14.4 tokens.

Question 3:

Consider a simple dictator game in which Player 1 has 4 options from which to choose:

- (A) (\$50, \$50) (B) (\$75, \$140) (C) (\$50, \$200) (D) (\$75, \$0)

How would Lisa, Maggie, and Bart behave in this game? Provide some intuition for your answers.

Note: You should specify how Lisa and Maggie's behavior depends on their λ , and how Bart's behavior depends on his α and β .

Question 4:

Marge has inequity aversion, but with the following non-linear form:

$$u^1(x_1, x_2) = \begin{cases} 2(x_1)^{1/2} - \alpha[x_2 - x_1] & \text{if } x_1 \leq x_2 \\ 2(x_1)^{1/2} - \beta[x_1 - x_2] & \text{if } x_1 \geq x_2 \end{cases}$$

(a) Suppose Marge plays a dictator game in which she must divide \$10 between herself and another person. As a function of her α and β , how will she behave?

Note: Rather than solve for the *share* that Marge offers (as we did in class), it is perhaps easier to solve for the *amount* that Marge offers — i.e., if she offers amount \$z, then she will keep $\$(10 - z)$ for herself.

(b) In class, we discussed how the linear version of inequity aversion does not explain well the quantitative results in experimental dictator games. Does this non-linear version work better?

OPTIONAL PROBLEMS

Question 5 (NOT REQUIRED):

Homer has simple altruism, but with the following non-linear form:

$$u^1(x_1, x_2) = \ln(x_1 + 1) + \phi [\ln(x_2 + 1)]$$

- (a) Suppose Homer plays a dictator game in which he must divide \$10 between himself and another person. As a function of his ϕ , how will he behave?
- (b) In class, we discussed how the linear version of simple altruism does not explain well the quantitative results in experimental dictator games. Does this non-linear version work better?

Question 6 (NOT REQUIRED):

This question asks you to reconsider the model of optimal sin taxes that we studied in class with a different distribution of types. Assume that everyone has $\rho = 65$ and $\gamma = 40$. Assume further that proportion ϕ of the population has $\beta = 0.85$ while proportion $1 - \phi$ has $\beta = 1$ (both types have $\delta = 1$).

- (a) As a function of ϕ and t , what is the uniform lump-sum transfer?
- (b) As a function of ϕ and t , derive an expression for social welfare.
- (c) Solve for the optimal tax.
- (d) How does the optimal tax depend on ϕ ? Provide some intuition for this answer.

Question 7 (NOT REQUIRED):

This question asks you to reconsider the model of optimal sin taxes that we studied in class when there is heterogeneity in people's tastes for potato-chip consumption (in addition to heterogeneity in self-control problems). Suppose that everyone has $\gamma = 40$ (everyone has the same susceptibility to health consequences). Suppose that $1/2$ of the population has $\beta = 1$ while $1/2$ of the population has $\beta = 0.85$. Suppose further that $2/3$ of the population has $\rho = 75$ and the other $1/3$ of the population has $\rho = 45$, where the distributions of β and ρ are independent.

Note that there are four types: (i) people with $\beta = 1$ and $\rho = 75$; (ii) people with $\beta = 1$ and $\rho = 45$; (iii) people with $\beta = 0.85$ and $\rho = 75$; and (iv) people with $\beta = 0.85$ and $\rho = 45$.

- (a) As a function of t , how many potato chips will each type consume?
- (b) As a function of t , what is the uniform lump-sum transfer?
- (c) For each type, compare people's utility for $t = 0\%$ vs. $t = 10\%$.
- (d) Are all types better off when $t = 10\%$? Provide some intuition for this answer.
- (e) Are the two types with $\beta = 1$ on average better off? Are the two types with $\beta = 0.85$ on average better off? Provide some intuition for this answer.